

# Drama and Miscommunication in the Workplace: Strategies to Break Free!

Featuring Jerome Lefevre, International Author  
and Trainer, Kahler Communications France  
and Joseph and Judith Pauley, Kahler Washington



**2:00 - 3:15 pm**  
**Leveraging the Underused Tools in Your  
PCM® Toolbox**

Feature session for those who have  
previously been through a Process  
Communication Model® Seminar

**3:30 - 4:45 pm**  
**Escaping the Traps of Manipulation**  
Ideal for Leaders, Supervisors, Parents,  
Mediators, Therapists, Teachers, and  
Facilitators

**4:45 - 5:15 pm**  
**New PCM Book Release: *Establishing a Culture of Patient Safety***

**5:15 - 5:45 pm**  
**Book Signing, Q&A with Authors**

**6:00 - 9:00 pm**  
**Light dinner/reception at Next Element**



PCM is a treasure trove of tools for inspiring the best in people and reducing destructive conflict. We all have a favorite PCM concept or strategy. In this seminar, Jerome uncovers new and effective applications for those tools collecting dust on your shelf. Come refresh your skills, rekindle your passion for PCM, and restock your toolbox.

Manipulation happens in all relationships, consciously or unconsciously. It's called DRAMA. Jerome will explain the basic traps, tactics and roles of manipulation. Unmask the essential motivations for why people engage in the games of manipulation, and share basic moves to avoid getting trapped. This seminar is a must for anyone seeking strategies to reduce drama and manipulation in their personal or professional lives.

Authors Joseph & Judith Pauley will provide an overview of their new book, and answer questions about their work applying PCM in healthcare and education.

Be our guest for an informal evening of food, drinks and conversation with Jerome, Judith, Joseph and the Next Element team.

**FREE event FRIDAY, January 20, 2012 - RSVP by January 13, 2012**

316.283.4200 or [michele@next-element.com](mailto:michele@next-element.com)

# Drama and Miscommunication in the Workplace: Strategies to Break Free! at the *Meridian Center*, Newton KS

## Jerome Lefevre – Kahler Communication Europe

Jerome studied marketing and psychology at the university in Nice, France. His career has included being a teacher of language and philosophy; 11 years with GMF Insurance as project leader in Corporate Communication and Training, then on to HR.

Trained in Transactional Analysis (TA), and the Emotional Competence Inventory (ECI), he was hired in 1997 by Kahler Communication France. He has provided training and coaching in England, South Africa, Sweden, and France, working with global teams, doing team-building and training in emotional intelligence and resilience. His clients include: Axis Communication, SKF, Bouygues Construction, Loreal, GMF, MAIF, Takeda, Oxigen Communication, and Picwic.

In 2006 he became a Master Trainer in the Process Communication Model (PCM). He has written several books including, “*Discover Process Communication*,” “*PCM Training in 30 days*,” and “*Displaying the traps of bad temper and manipulation*.” The latter, is an extensive work and collaboration with Dr. Stephen B. Karpman, the genius behind the Drama Triangle.

Jerome has lived in the UK as well as in France and is fluent in English. His continuing passion for psychology shouldn't cover his secret: he was a playwright and manager of a drama group for 12 years in his early life.

## Joseph & Judith Pauley – Kahler Washington

Joseph F. Pauley has taught at all levels, from elementary through graduate school. He lived in Asia for 21 years and is an authority on cross-cultural communication. He has also presented extensively, and has written and contributed to several articles, and books.

Judith A. Pauley, Ph.D., retired in 1999 from a distinguished, 42-year career teaching chemistry and physics in high school, college, and graduate school in the United States and Asia. She received numerous awards for her teaching methods, serves on the boards of several scientific organizations, and presents extensively at local, national and international dropout prevention and teaching conferences. She is the CEO of Kahler Washington, mother of three children, including a daughter with Down syndrome for whom she has been a lifelong advocate.

**DATE:** Friday, January 20, 2012

**LOCATION:** The Meridian Center, I-135 and Broadway, Newton KS

**TIMES: 2:00 - 3:15 pm** Leveraging the Underused Tools in Your PCM® Toolbox - exclusively for those who have previously attended a PCM Seminar

**3:30 - 4:45 pm** Escaping the Traps of Manipulation

**5:15 - 5:45 pm** Book Signing, Q&A with Authors

**6:00 - 9:00 pm** Light dinner/reception at **Next Element**, 414 N. Main St., Ste. 200, Newton KS

While this event is free, and we welcome all - we do ask for a reservation by January 13 to ensure plenty of comfortable space, and ample refreshments. Call 316.283.4200 to make your reservation.